

Short Pay Refinance Questionnaire

1. Do you have any mortgage lates?
 - If yes, how many? How recent?
 - If only one; did it occur after your rate adjusted?
 - If no, proceed to next question.

2. Who is your current lender? (1st and 2nd)
(Verify if these are on the list of short pay participating lenders 1st, and 2nd)
 - What are the lates?

3. Do you currently have a hardship?
I.e. loss of wages, lay off, decline in business, decrease in your salary or hours, medical reasons, etc.

4. Have you heard of HOPE for Homeowners?

5. If we can tell you about how doing a short pay refinance can lower your existing balance and lower your current mortgage would you be willing to further speak to an Affinity Lending Group loan advisor?